

**Subject:** Current Job Postings  
**From:** "Gina O'Leary" <gina.oleary@searchlogixgroup.com>  
**Date:** Tue, 20 Dec 2005 15:57:30 -0500  
**To:** "Gina O'Leary" <gina.oleary@searchlogixgroup.com>

**Below are postings for retained searches we are working on. Please share this email with anyone who you feel may be a match.**

**We invite confidential submission of resumes; candidates should complete a candidate profile at [www.searchlogixgroup.com/resume.asp](http://www.searchlogixgroup.com/resume.asp) or as a second choice, email their information and requirements to [resumes@searchlogixgroup.com](mailto:resumes@searchlogixgroup.com).**

**We are also working on other searches across the U.S. Please visit our job board at [www.searchlogixgroup.com](http://www.searchlogixgroup.com) for information and details.**

**Thank you and please let us know, via return email, if you do not wish to receive emails of this nature from our company. We will immediately remove you from our lists.**

**Many thanks!**

**Gina O'Leary**  
**General Manager**

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**Transportation Supervisor**

**Duties and Responsibilities:** Distributor for the world's largest restaurant chain, located near Orlando, Florida has an immediate opening for a Transportation Supervisor. The supervisor will be responsible for the supervision of the office staff and union drivers, compliance with DOT and other regulatory agencies, truck routing, backhauls and knowledge of automated payroll systems (Kronos), on board computers (XATA), and **automated routing systems** (Trucks).

**Education/Qualifications:** Requires 3-5 years distribution/warehouse/logistics experience; at least 2 years in supervisory role in a distribution environment. College degree and union experience preferred. Possess knowledge of applicable government regulations. Must possess excellent verbal communication and interpersonal skills; problem-solving and analytical skills; proficient computer skills; supervisory/leadership skills. Should be self-motivated, flexible and able to handle varied situations. We offer an excellent compensation and benefits package.

Please reference code 15114SN when referring to this posting.

**Salary:** \$40-45K base PLUS !! Excellent comprehensive benefits package.

**Relocation:** No, position is in the Orlando, FL.

**Apply:** Complete your candidate profile at [www.searchlogixgroup.com](http://www.searchlogixgroup.com) and refer to job posting 15114SN or as a second choice, email your information and requirements to [resumes@searchlogixgroup.com](mailto:resumes@searchlogixgroup.com). Only candidates who appear to meet the above criteria will receive a response.

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## **Procurement Manager**

**Duties and Responsibilities:** This is a great opportunity to join a 35 year old company! This Company is #1 in their industry and looking to bring on a successful Procurement Manager for their Supply Chain. The person will be responsible for the negotiations and purchasing of aircraft parts and services. Building and maintaining supplier relationships is key. This person will also be responsible for creating and maintaining budgets. This Manager reports to the Supply Chain Director

**Education/Qualifications:** BS/BA degree; 10+ years of Procurement experience and strong negotiating skills.

Candidates should be well versed in purchasing in a supply chain environment and budgeting. Excellent communication skills a must.

Please reference code 15116SN when referring to this posting.

**Salary:** \$75-80K base PLUS !! Excellent comprehensive benefits package.

**Relocation:** Yes, this position is in the Southwest Louisiana area.

**Apply:** Complete your candidate profile at [www.searchlogixgroup.com](http://www.searchlogixgroup.com) and refer to job posting 15116SN or as a second choice, email your information and requirements to [resumes@searchlogixgroup.com](mailto:resumes@searchlogixgroup.com). Only candidates who appear to meet the above criteria will receive a response.

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## **Plant Engineer**

**Duties and Responsibilities:** This position will be working with the Production and Quality departments, reviews equipment and process performance, designs and implements modifications to enhance production capabilities and ensure a quality product in a safe, environmentally friendly and cost effective manner. Conducts all work in accordance with standard engineering principles and practices. Responsible for writing capital project requests, assembling bid packages and obtaining vendor quotes. Timely manages projects, within budget, coordinating efforts with contractors and onsite personnel. Ensures that engineering files and drawings are compiled and maintained. Tests newly installed equipment to ensure contract specifications are met and proper operating conditions are understood by personnel. Trains employees on use of such equipment as appropriate. Provides electrical and instrumentation expertise to other company facilities as needed.

Responsible for providing technical support to the Maintenance department. Works with Maintenance Supervisor to maintain plant efficiencies and resolve certain operational problems

Responsible for providing assistance to ensure plant compliance with local, state and federal regulations and guidelines. Ensures documentation is submitted as required and files maintained. Provides leadership by demonstrating a personal commitment to promoting safe work practices, and provides technical assistance to improve the safety of the facility.

Performs other related tasks when necessary or as required. PE (Professional Engineer) Certification desirable.

**Education/Qualifications:** Bachelor's degree in engineering (mechanical, electrical, chemical, etc.). Seven plus years engineering work at a production facility. Five plus years experience in production/industrial maintenance. Experience in budgeting, project management, process improvement, instrument and control systems, and supervision. Computer experience, including word processing, spreadsheets and engineering

software.

Please reference code 20119SN when referring to this posting.

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### **Distribution Center Systems Analyst**

**Duties and Responsibilities:** This is a very exciting opportunity to join a very fast growing Company! We are looking for a strong DC Systems Analyst to provide technical support to Distribution in areas of software such as Warehouse Management System (WMS), Pick-To-Light (PTL) and other Distribution Center systems and hardware. This person will also act as liaison with system vendors and internal IT Department to ensure compliance with overall systems standards and controls.

Other duties will include:

- Warehouse Management System (WMS) Implementation Team Participant (projected 12 month project)
  - WMS Champion (Super user)
  - Initial System Configuration
  - System Startup
  - ERP Interface Support
- Responsible for Warehouse Management System (WMS) including:
  - WMS Champion
  - Ongoing Configuration changes
  - Ongoing Report Writing
  - System Problem Analysis
- Provide peripheral equipment support (PTL, RF, Printers, PCs, etc.), identifying and repairing problems. Assist network administrator with general technical support as needed.
- Develop customized distribution performance metrics reports for Distribution Department
- Train and provide functional support to users of WMS and other systems used in Distribution
- Evaluate departmental use of applications and assist in developing appropriate procedures related to systems use
- Act as a liaison with system vendors, reporting all technical problems and tracking resolution of those problems. Ensure compliance with overall IT systems standards and controls.
- Assist IT Department as needed with general technical support, system upgrades, etc., for Operations staff
- Participate in Continuous Improvement activities

**Education/Qualifications:** BS/BA degree preferred; 2+ years WMS configuration and/or implementation experience. Other qualifications include:

- Knowledge of inventory control and product distribution practices
- General experience with wired and wireless networks
- Understands project management and methodology guidelines
- Strong PC skills utilizing Microsoft Office software
- Advanced ad-hoc report writing and query development skills
- Strong analytical skills in relationship to business logic and processes

- Strong team player with good interpersonal and communication skills
- Detail oriented
- Ability to work under pressure

Please reference code 15120SN when referring to this posting.

**Salary:** \$55-60k base PLUS !! Excellent comprehensive benefits package.

**Relocation:** Yes, position is in the Northern Indiana area.

**Apply:** Complete your candidate profile at [www.searchlogixgroup.com](http://www.searchlogixgroup.com) and refer to job posting 15120SN or as a second choice, email your information and requirements to [resumes@searchlogixgroup.com](mailto:resumes@searchlogixgroup.com). Only candidates who appear to meet the above criteria will receive a response.

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### **Business Development Manager**

**Duties and Responsibilities:** Develop, negotiate, and maintain strategic relationships with B2B marketplaces and complimentary service providers. Evaluate marketplaces' model, value offering and objectives, and then facilitate integration of Company's back-end fulfillment and logistics solution. Manage post-integration client maintenance including service expansion, system updates and enhancements. Create a strategic plan and tactical target list of potential partners; assess and evaluate the potential relationships; initiate the contacts and make the first pitch; lead the ensuing negotiations; finalize the agreements; direct day-to-day oversight of their execution; and maintain the ongoing relationship. Manage and execute direct marketing and trade show marketing strategies.

**Education/Qualifications:** 3-5 years of successful sales management and business development experience. The candidate will have significant experience in a business development role, with substantial, demonstrated success in the Internet or high technology space. Results-oriented, strong sales management skills, and business/market/customer assessment skills and insights. Strong interpersonal, communication, negotiation and presentation skills, and organizational and administrative abilities.

Candidate must have significant experience in building, negotiating, enhancing and maintaining strategic relationships and demonstrated success negotiating and closing deals. Candidate must have a strong background in the following areas: new business development, competitive analysis, identification of market opportunities and SWOT alliance analysis. Candidate will have the ability to work in a collaborative team environment and provide leadership to the other business development team members. BA required.

Please reference code 20115SN when referring to this posting.

**Salary:** \$60-65K base PLUS !! Excellent comprehensive benefits package.

**Relocation:** No, position can be in Atlanta, GA; Los Angeles, CA; or Northeast.

**Apply:** Complete your candidate profile at [www.searchlogixgroup.com](http://www.searchlogixgroup.com) and refer to job posting 20115SN or as a second choice, email your information and requirements to [resumes@searchlogixgroup.com](mailto:resumes@searchlogixgroup.com). Only candidates who appear to meet the above criteria will receive a response.

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