



Director of Transportation & Logistics

The Newcomb Group, Inc. has been retained to locate a Director of Transportation & Logistics for a privately held “world-class” manufacturing company located in Ohio. The position will have overall responsibility for the management of logistics, warehousing, and distribution of products coming into and distributed in North America.

As director you will be required to manage the distribution & logistics process to “world-class” standards. You will develop and execute all transportation and logistics strategies, practices, and policies for all international freight coming into North America and all domestic freight movement within North America. You will have indirect responsibility for distribution and logistics associates in Europe as it relates to 3PL management, rate negotiations, and inventory management.

The position reports to the Senior Vice President of Supply Chain who reports directly to the President of the Company. As director you will have 3 direct reports and overall responsibility for 140+ indirect reports and 8 distribution centers. P&L responsibility is \$35M+. The position will work out of the corporate headquarters in Ohio and relocation is provided.

Responsibilities:

- Manage the company’s warehouse operations in North American.
- Identify cost reducing initiatives for improving traffic management.
- Develop and administer transportation strategies and give guidance and instruction to implement an effective transportation cost management system.
- Work with carriers to obtain POD, file claims, expedite shipments and meet service standards.
- Analyze industry trends to assess and develop short-term and long-term strategic goals and objectives.
- Track key performance metrics, including on-time delivery, inventory levels, and quality assurance.
- Develop the most cost efficient routings for shipments.
- Negotiate rates and service with distribution partners.
- Ensure that all rate tables are current, freight payables are up to date, and all freight metrics are accurate and communicated on time.
- Manage and oversee customer clearance of global products.
- Oversee the scheduling and delivery of global containers.

Job Requirements:

- Bachelor's Degree. Degree in transportation, logistics or supply chain preferred.
- 7+ years of transportation and logistics senior management experience.
- Expert-level knowledge of SPG, TL, LTL operations, delivery schedules, routings, and freight negotiations.
- Multi-site distribution management experience, with expert knowledge of external trends and best practices.
- A strong knowledge of ERP systems (JD Edwards) preferred.
- Track record improving efficiency and effectiveness of an operation, including improving supplier performance.
- Exposure to both transportation and logistics.
- Strong analytical, financial and P&L experience.
- Ability to travel approximately 30%, primary travel is in the U. S.
- A valid passport for international travel.

Benefits:

Life, Health, Dental, Short-Term Disability, Long-Term Disability, 401K, Tuition Reimbursement, Vacation, Holiday, Paid Time Off and more.

We are most interested in candidates currently holding the following positions: Director of Transportation & Logistics, Manager of Transportation & Logistics for a Fortune 500 Company, Freight Director for Transportation & Logistics, VP of Transportation & Logistics.

Interested candidates should contact:

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