

**Subject:** Current Job Postings  
**From:** "Gina O'Leary" <gina.oleary@searchlogixgroup.com>  
**Date:** Tue, 27 Mar 2007 11:07:34 -0400  
**To:** <stwebste@ad.syr.edu>

**Below are postings for retained searches we are working on. Please share this email with anyone who you feel may be a match.**

**We invite confidential submission of resumes; candidates should complete a candidate profile at <http://searchlogixgroup.com/resume/submit.htm> or as a second choice, email their information and requirements to [resumes@searchlogixgroup.com](mailto:resumes@searchlogixgroup.com).**

**We are also working on other searches across the U.S. Please visit our job board at [www.searchlogixgroup.com](http://www.searchlogixgroup.com) for information and details.**

**Thank you and please let us know, via return email, if you do not wish to receive emails of this nature from our company. We will immediately remove you from our lists.**

**Many thanks!**

**Gina O'Leary**  
**General Manager**

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### **Assistant Logistics Manager**

The primary objective for this position will be to assist the division in exceeding their financial and strategic goals by playing an active role as a key member of the division lead team. Plan, direct and monitor operation of the warehouse and delivery system within a division (including shipping, receiving and inventory control) to ensure a competitive service advantage by maintaining a high degree of accuracy and customer service at a minimal cost.

#### **Essential Job Functions:**

- Safety
  - § Interpret, understand and act on individual and collective performance and quality data.
  - § Lead the selection of hiring and of new warehouse and delivery employees and supervisors; evaluates employee performance; develops and implements action plans for improving all employees.
  - § Facilitate engagement implementation plans in warehouse/transportation for greater employee engagement – including Kaizan project.
  - § Warehouse Operation and Coordination of Trucking System: develop a space utilization plan to meet prescribed cost and service standards. Maintain space layout plan to ensure it continues to meet company standards. Maintain an effective product location system and update as necessary. Provide assistance in all transportation functions of outbound customer orders to ensure they are meeting company standards for customer service, cost and security.
  - § Utilizes existing technology in warehouse/transportation such as Xata, VCR, Logistics Scorecard

(xls).

§ Maintenance of Facility and Equipment

§ Employee Development: Develop and maintain a productive work team by utilizing programs for hiring, training, and professional development to match skills and background of personnel to the work required. Apply sound communication and motivational techniques, utilizing programs to supervise, counsel, and discipline reports. Comply with consistent performance monitoring system for recommending promotions, wage increases, and terminations.

§ Meeting and Exceeding Customer Expectations

§ Participate in group and regional distribution projects as assigned.

§ Other duties as assigned

**Education/Qualifications:** College degree preferred or equivalent work experience. A thorough understanding of warehouse, delivery and traffic operations within a distribution setting, as well as government regulations (e.g., DOT, OSHA, HazMat, etc.). Preferably from a large, national or decentralized organization. Experience in design, building and/or relocation of a distribution facility is helpful. 5+ years of successful supervisory/management experience is required. Ability to motivate and develop direct reports, as well as size up new talent. PC proficient in Windows based software programs. Familiarity with mid-range and mainframe operational systems is helpful. Excellent leadership, customer relations and interpersonal skills are required. Ability to motivate team, manages multiple projects, work under pressure, and adapt to sudden changes in the work environment. Excellent verbal, written, people, and diplomacy skills are required. Strong planning and organization skills are required.

**Salary** \$55-60k base PLUS! Plus excellent comprehensive benefits package!

**Relocation:** No, positions are in the Harrisburg, PA and Atlanta, GA areas.

**Apply:** Complete your candidate profile at [www.searchlogixgroup.com](http://www.searchlogixgroup.com) and refer to job posting 15412SN or as a second choice, email your information and requirements to [resumes@searchlogixgroup.com](mailto:resumes@searchlogixgroup.com). Only candidates who appear to meet the above criteria will receive a response.

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## **Facilities Manager**

**Great Opportunity to join a fast growing company!**

### **Responsibilities:**

- Running day to day operations of a 15,000 sq. food storage warehouse including dry, refrigerated, and frozen storage areas
- Familiar with J.D. Edwards warehouse management software for daily operation
- Positive, motivating influence on all employees and managers for strong morale and support
- Six-Sigma attitude with great execution and solid management skills
- Evaluating KPIs (key performance indicators) on a daily basis to constantly achieve goals

### **Education/Qualifications:**

- 3-5 years experience in facility management and proven track record
- Strong food service background
- J.D. Edwards WMS for daily operational use
- Familiar with pick/pack and break/bulk along with scheduling direct store deliveries
- Basic management skills including budgeting, strong execution, and forecasting

**Salary** \$50k-\$65k plus profit sharing! Excellent comprehensive benefits package incl. 401k!

**Relocation:** Possibly. Position is located in Rochester, NY.

**Apply:** Complete your candidate profile at [www.searchlogixgroup.com](http://www.searchlogixgroup.com) and refer to job posting 19421SN or as a second choice, email your information and requirements to [resumes@searchlogixgroup.com](mailto:resumes@searchlogixgroup.com). Only candidates who appear to meet the above criteria will receive a response.

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## **Inventory Planning Manager**

**Great Opportunity to join a solid, well defined company!**

### **Responsibilities:**

- Maintain adequate product supply while maximizing efficiency (annual inventory turns)
- Plan and monitor direct-import orders for all categories of business including mass merchants.
- Develop customer-level supply and demand volume forecasts.
- Supports Marketing and Sales teams with business analysis and reporting.
- Oversee customer service issues specific to mass merchant issues and assist in customer order allocation.
- Coordinate with Procurement on purchase order planning, including inventory control, to meet availability requirements.

### **Education/Qualifications:**

- Full working knowledge of inventory control and planning, preferably in apparel industry
- Advanced knowledge of Excel is necessary and working knowledge of Access is desirable
- Experience using Retail Link and/or Partners Online strongly preferred
- Excellent understanding of budgeting, forecasting, and order fulfillment
- Strong interpersonal skills with ability to handle stressful seasonal market
- Bachelor's degree a plus.

**Salary** \$70k-\$80k Plus!!! Excellent comprehensive benefits package!

**Relocation:** No. Position is located in Cincinnati, OH.

**Apply:** Complete your candidate profile at [www.searchlogixgroup.com](http://www.searchlogixgroup.com) and refer to job posting 19416SN or as a second choice, email your information and requirements to [resumes@searchlogixgroup.com](mailto:resumes@searchlogixgroup.com). Only candidates who appear to meet the above criteria will receive a response.

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## **Senior Operations Research Manager**

**Responsibilities:** This position will report to Company's EVP of Resources and will lead an engineering group dedicated to improving value in the company's timber harvest and transportation activities company-wide. The team consists of an Operations Engineer and Operations Research Analysts. Focus will be on increasing value by using engineering and scientific approaches to improve operating efficiencies, improve customer service, and to re-engineer business processes within the tree-to-mill supply chain.

- Design and improve logistics processes and solutions
- Diagnose and solve business problems

- Development and implementation of process metrics and reporting
- Lead development of log transportation solutions
- Lead implementation of logging engineering analysis and solutions
- 50% travel required

**Education/Qualifications:**

- BS in either Operations Research, Industrial Engineering or Business Logistics
- Advanced degree preferred
- Minimum of 10 years experience in managing a similar team
- Facilitation skills with both Operations and IT staff
- Management of technical professionals
- Must have record of successful deployment of transportation engineering solutions.
- Experience with Lean, Six Sigma, or Value Stream Mapping
- Basic understanding of Optimization and linear Programming
- Process mapping and re-engineering

**Salary:** \$90-100k base PLUS! Excellent comprehensive benefits package!

**Relocation:** Yes. This position is located in the Athens, GA area.

**Apply:** Complete your candidate profile at [www.searchlogixgroup.com](http://www.searchlogixgroup.com) and refer to job posting 15414SN or as a second choice, email your information and requirements to [resumes@searchlogixgroup.com](mailto:resumes@searchlogixgroup.com). Only candidates who appear to meet the above criteria will receive a response.

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**Industrial/Distribution Engineer**

**Great Opportunity to join a solid, long-term company!**

**Responsibilities:**

- Contribute to the distribution of product for global operations by providing engineering support.
- Perform space analysis and utilization studies of racking layout and break down into measurable elements.
- Create and maintain work standards for each facility and department.
- Prepare daily and monthly reports on production output, space utilization, and reports as requested.
- Develop, maintain, and continuously refine production methods and standards for maximum performance.

**Education/Qualifications:**

- Bachelor's Degree in Industrial Engineering or similar discipline required.
- 6 mos. to 3 years experience in industrial Engineering pursuits required.
- Consumer products distribution or apparel/footwear related experience a plus!
- Software experience in AutoCAD (Lite), Microsoft Office, and WMS a plus.
- Must be able to travel internationally up to 20%

**Salary** \$50-\$65k plus bonus opportunity!!! Excellent comprehensive benefits package!

**Relocation:** Possibly. Position is located in Portland, OR.

**Apply:** Complete your candidate profile at [www.searchlogixgroup.com](http://www.searchlogixgroup.com) and refer to job posting 19419SN or as a second choice, email your information and requirements to [resumes@searchlogixgroup.com](mailto:resumes@searchlogixgroup.com). Only candidates who appear to meet the above criteria will receive a response.

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## **National Account Manager**

**Great Opportunity with long term growth potential!**

### **Responsibilities:**

- Establish/direct the National Accounts channel strategy relating to new power tool launches or opportunities and the execution of all promotions and marketing initiatives.
- Fully understand the retail channel, identify all new opportunities, and prioritize based on internal product plans and strategy.
- Perform and coordinate market research to gain insight into trends, technology developments, marketing and customer needs and to gain the competitive edge needed to succeed.
- Develop promotional ideas and pitches to key personnel/buyers, including all presentations, competitive analysis, and sales proposals.
- Assist and communicate with field sales force in new tool launches and marketing initiatives.
- Build, develop, and maintain strong working relationship with merchants and buyer

### **Education/Qualifications:**

- Bachelor's degree and/or 3 years experience with national accounts
- Solid general knowledge of power tools, power tool accessories and applications
- Able to work directly with key customers in a dynamic and professional manner
- Work in culturally diverse environment with time sensitive deadlines and goals
- Demonstrate good planning, time management, and organizational skills working with multiple projects and schedules

**Salary** \$75k Plus bonus!!! Excellent comprehensive benefits package!

**Relocation:** Yes. Position is located in Charlotte, NC

**Apply:** Complete your candidate profile at [www.searchlogixgroup.com](http://www.searchlogixgroup.com) and refer to job posting 19417SN or as a second choice, email your information and requirements to [resumes@searchlogixgroup.com](mailto:resumes@searchlogixgroup.com). Only candidates who appear to meet the above criteria will receive a response.