

Subject: Current Job Postings
From: "Gina O'Leary" <gina.oleary@searchlogixgroup.com>
Date: Thu, 16 Nov 2006 17:01:34 -0500
To: "Gina O'Leary" <gina.oleary@searchlogixgroup.com>

Below are postings for retained searches we are working on. Please share this email with anyone who you feel may be a match.

We invite confidential submission of resumes; candidates should complete a candidate profile at <http://searchlogixgroup.com/resume/submit.htm> or as a second choice, email their information and requirements to resumes@searchlogixgroup.com.

We are also working on other searches across the U.S. Please visit our job board at www.searchlogixgroup.com for information and details.

Thank you and please let us know, via return email, if you do not wish to receive emails of this nature from our company. We will immediately remove you from our lists.

Many thanks!

Gina O'Leary
General Manager

Transportation Specialist

Responsibilities: This position has direct responsibility and accountability for carriers utilized across all United States and Canada Market Logistics (USCML) shipping and receiving locations. This includes: finished goods distribution, marketing aids and starters for the business segments. This person is responsible for all aspects of our delivery operations including but not limited to: Timeliness of deliveries, carrier changes, security, damage reduction and monitoring spend against budget.

Principal Responsibilities:

- Ø Oversee Transportation Management System utilization in use at USCML sites.
- Ø Primary liaison for less than truckload and truckload carrier issue resolution and pricing negotiations.
- Ø Participate in Global Carrier bid programs representing USCML operations.
- Ø Transportation liaison to customer service and administrative operations.
- Ø Develop and maintain USCML carrier scorecard.
- Ø Work with USCML finance colleagues to develop, track and analyze freight budgets and spend.
- Ø Track undelivered shipments and resolve issues.
- Ø Work with compliance group in developing and implementing transportation Standards of Care.
- Ø Work with carriers to improve security on high value/high risk shipments.
- Ø Work with EDI group to ensure 99%+ complete data received on shipments
- Ø Special projects as assigned to support USCML transportation programs

Education/Qualifications: BA/BS degree in Logistics/Transportation or Business. Masters degree is a plus. Five years plus experience in multi modal transportation. Proven project/leadership experience working in a team environment. Knowledge in all modes of transportation in US and Canada Strong communication, written, oral, interpersonal, and negotiating skills. Proficient in Microsoft Office applications. Proven ability to meet deadlines and handle multiple priorities. Ability to manage and implement change. Knowledge of National Motor Freight

Classification (NMFC) and product classification. Manugistics Transportation Management System (TMS) knowledge a strong plus. RCS transportation application knowledge a plus.

Salary: \$75-85K BASE plus! Excellent comprehensive benefits package!

Relocation: Yes, the position will be in the Memphis, TN area.

Apply: Complete your candidate profile at www.searchlogixgroup.com and refer to job posting 15312SN or as a second choice, email your information and requirements to resumes@searchlogixgroup.com. Only candidates who appear to meet the above criteria will receive a response.

Category Inventory Manager

Responsibilities: This position will be the team leader for managing availability, purchasing, supplier performance management and operational excellence across a group category of supplier base.

Responsibilities will include:

- Drive improvements in supplier performance and the inbound replenishment process. Improve availability and perfect inbound orders through.
 - Supplier on-time shipping.
 - Transactional quality (transportation, product control issues).
 - Goods receipt / invoice receipt (GRIR).
 - Reduce cycle time & variability across the processes.
- Improve availability performance of the category
 - Deliver on the target availability and inventory plan.
 - Order to the optimal inventory plan defined by global inventory strategy and decision support tools.
 - Direct exception based action that fine-tunes the inventory plan at the supplier level to achieve service level targets.
 - Identify and deliver cost and productivity improvements through more efficient ordering (lot sizes).
 - Reduce replenishment cycle time and variability to improve availability and supply chain responsiveness.
 - Manage open order process: expedite, supply chain communication
 - Manage process for preventing stock outs and responding faster to demand (generating purchases as needed, collaborating with customer on early planning decisions and market adjustments).
 - Manage seasonal item performance at the supplier level.
- Order to plan
 - Ensure effective order process: order requisition review within cycle.
 - Manage the large order and seasonal exception process.
 - Manage annual purchase values in excess of \$75 million
- Manage Life Cycle of Inventory
 - Collaborate with new item addition process effectively.
 - Improve availability of new items and adjust during ramp up.
 - Manage item discontinuation process effectively.
 - Reduce excess / obsolete inventory.
 - Ensure proper communication is generated for items being discontinued or for items experiencing availability problems.

Collaborate with Product Management and Procurement on supplier selection and supplier management

Provide evaluation of new suppliers' capabilities during line review or expansion opportunities.
Ensure new suppliers are ready to perform.
Drive enhancements to the supplier scorecard and supplier management process.
Work with product management to find new sources of supply for suppliers who are not performing

Education/Qualifications:

- Bachelor's degree; degree in Purchasing, Supply Chain Management preferred; MBA preferred.
- 5-10 years of experience in purchasing/sourcing/inventory management and/or managing external supplier relationships in a supply chain driven organization.
- Skills
 - Leadership and results
 - Functional expertise in Inventory Mgmt / Supply Chain
 - Communication and Cross Functional Collaboration
 - Problem Solving; Business Acumen
 - Initiative and ability to identify, prioritize, build plans and get things done
 - Relationship building
- Ability to manage multiple conflicting priorities.

Salary: \$80-85K BASE plus! Excellent comprehensive benefits package!

Relocation: Yes, position is in the Chicagoland area.

Apply: Complete your candidate profile at www.searchlogixgroup.com and refer to job posting 15318SN or as a second choice, email your information and requirements to resumes@searchlogixgroup.com. Only candidates who appear to meet the above criteria will receive a response.

National Account Manager

Responsibilities: Exciting new opportunity for National Account Manager to handle Company's major retail accounts . Join a team of professional transportation and logistics' providers! Successful Candidate will have a solid sales background in LTL, TL or 3PL markets.

Education/Qualifications: BA/BS degree; 5+ years experience in Large Account Management. Successful candidate will have LTL experience, exceptional organizational skills, ability to communicate (verbal and written), ability to listen and understand, strong negotiating skills, strong presentation skills, ability to build long term relationships, PC skills (word, excel, power point), time management skills and the ability to Prioritize.

Salary: \$90-100K BASE plus! Excellent comprehensive benefits package!

Relocation: No, position is in the Atlanta, GA area.

Apply: Complete your candidate profile at www.searchlogixgroup.com and refer to job posting 15315SN or as a second choice, email your information and requirements to resumes@searchlogixgroup.com. Only candidates who appear to meet the above criteria will receive a response.

We Build Better Companies

Gina O'Leary

General Manager

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*If God brings you to it, He will bring you through it.*