

RESTAURANT SERVICES, INC.

Position Description

TITLE: Manager, Logistics

REPORTS TO: Director, Logistics

STATUS: Exempt

SUMMARY:

Restaurant Services, Inc., (RSI) is a not-for-profit, member-owned independent purchasing and supply chain management cooperative, formed for the purpose of leveraging the volume of Burger King restaurants in the United States to achieve a cost-effective and efficient supply chain for member restaurants. Its Board of Directors is comprised of Burger King restaurant operators and the company operates in a close working relationship with Burger King Corporation. The mission of RSI is *to ensure, at the best cost and at established performance standards, a continuous supply of the products and services necessary to build, operate and maintain Burger King restaurants for the benefit of our members.* The Vision of RSI is *to be the best purchasing and supply chain organization in the food service industry.*

The Manager of Logistics is responsible for ensuring a continuous supply of products at the best logistics cost to the U.S. Burger King® restaurant system. Principal accountabilities include the logistics costs associated with the current supply base, specifically, the review of all supplier product shipping specifications, modes of transportation employed, supply method, and optimal order quantity. Additional accountabilities include developing, proposing, and implementing short and long-term Logistics strategies designed to ensure the continued success and growth of RSI and its commitment to be “The best Purchasing entity in the industry”.

RESPONSIBILITIES:

- Develop and maintain carrier rate benchmarks to aid in the validation of supplier freight rate proposals
- Negotiate with outside logistics providers when appropriate, to provide an alternative low cost solution to supplier or distributor provided logistics programs and make the appropriate recommendations

- Providing support to the Purchasing Department during all contract negotiations, as it relates to logistics
- Participate in the development of the purchasing strategy used in conjunction with the contract review process for each product group
- Perform logistics modeling and analysis in order to optimize supplier logistics packaging and distributor network design
- Conduct complete logistics review of each supplier's RFP submission and develop cost effective logistics recommendations
- Work together with RSI approved suppliers on developing short and long term strategies designed to provide the best costing for the RSI system and its members
- Responsible for negotiating all logistics related costing from the current RSI approved and all potential suppliers to the Burger King / RSI supply chain
- Negotiate pricing with both current Burger King approved and potential new distributors where the distributor is able to utilize their existing transportation network to move product into the supply chain
- Develop the appropriate tools to effectively analyze all logistics costing information provided to RSI by suppliers, distributors, and outside parties
- Assist in the development of and implementation of an integrated supply chain supporting the needs of the entire Burger King System
- Communicate all logistics related trends and potential impacts to the Director, Logistics Management and the Purchasing Department as it relates to their respective product groups
- Prepare and present, when necessary, logistics improvement programs to the RSI Board of Directors
- Maintain a good working relationship with the RSI Board of Directors, all Burger King entities, as well as the general Supplier community

EDUCATION & EXPERIENCE:

A four-year degree is required. Masters degree a plus. Must have at least five to ten years of direct and relevant work experience.

OTHER QUALIFICATIONS:

A detailed knowledge of current transportation pricing levels, practices and alternatives is required, preferably as it relates to the foodservice industry. Must have strong negotiation skills, excellent written and oral communication skills, strong interpersonal skills, ability to work independently, and as a member of a team ability to identify problems and develop solutions, detail oriented and computer literate in the MS Office environment (Excel, Word, Power Point)