

Position Open – Region Distribution Manager/ Central & Western New York State -- Syracuse

Job Description: Our client, a nationwide energy marketer and distributor, is seeking to recruit an energetic, enterprising and business oriented Region Distribution Manager for the Company's operations in central and western New York State headquartered in Syracuse. Reporting to the Region General Manager the Distribution Manager will serve as the chief operations manager responsible for managing capital equipment asset utilization, operational productivity and financial performance, and workforce productivity. 30% travel is expected within the region.

Requirements: Candidates will have a minimum of 10 years of leadership and management experience in operations and logistics, with a minimum of 3 years in a senior management role driving organizational and workforce productivity with a company/business unit with in sales in excess of \$100 million. Candidates with multi-site, wholesale distribution or energy business environments are preferred. Candidates must possess a balance set of skills and competencies: proven communication and presentations skills; superior leadership, management and critical thinking skills; demonstrated financial analysis, budgeting, and forecasting skills; well-developed emotional intelligence to lead and achieve results through others, with; high personal integrity. Our client seeks candidates with an undergraduate degree in business, finance, and an MBA. In addition, candidates must have hands-on proficiency with the Microsoft Office suite.

Our client offers a competitive salary, performance bonus and benefits package.

Contact Information:

Please have all interested prospects please forward a resume and salary information to the following:

Recruiter:

Mary Eagan, Kestrel Group (Executive Search Firm)

Email: meagan@monmouth.com

Phone: 732-222-5994

Fax-732-222-5801

Company: Kestrel Group, Inc (www.kestrelgroup.net)

Managing Director: David L. Vernon – dvernon@kestrelgroup.net